



## Europass Curriculum Vitae

### Personal information

First name(s) / Surname(s) **Filloreta Kunoviku Demiri**

Address(es) Str. B, Relax 5, H1/19, Prishtina 10000, Republic of Kosovo

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Fax(es)

E-mail [f.kunoviku@yahoo.com](mailto:f.kunoviku@yahoo.com)

Nationality Kosovar

Date of birth 17 March, 1987

Gender Female

### Work experience

Dates 17 January, 2022-16 January, 2026

Occupation or position held **Prof.Ass.Dr.**

Main activities and responsibilities Prof.Ass.Dr. for subjects: Microeconomics, SMEs Management, HR Management and Risk and Insurance Management

Name and address of employer University "Isa Boletini" in Mitrovica

Type of business or sector Faculty of Economics

Dates 10-14 January, 2022

Occupation or position held **Teaching staff**

Main activities and responsibilities Lecturing in the topics within Erasmus+ staff mobility: Social and Economic situation in Kosovo, it's neighbor countries and aspects and prospects toward European Union

Name and address of employer West Pomeranian University of Technology

Type of business or sector Faculty of Economics

Dates 1 October, 2015 - Present

Occupation or position held **Teaching Assistant**

Main activities and responsibilities Lecturer of the courses: Introduction to Business, Corporate Finance, and Financial Markets and Institutions, and, also Assistant for the courses of the department of Management and Informatics

Name and address of employer Public University of Mitrovica "Isa Boletini", Mitrovica

Type of business or sector Faculty of Economics

Dates 21 November, 2019

Occupation or position held **Trainer**

Main activities and responsibilities Trainer of the module "Fundamentals of Entrepreneurship" held in the framework of the project "Empowering Women and Youth through Employment in the Region of Ferizaj and Mitrovica", supported by the European Union, Center for Innovation and Entrepreneurship University of Mitrovica "Isa Boletini" and in cooperation with Caritas Kosova.

Name and address of employer Center for Innovation and Entrepreneurship, University of Mitrovica "Isa Boletini"

Type of business or sector

Dates October, 2016 - 01.11.2020

Occupation or position held **Supervisor of the Debt Collection Sector**

Main activities and responsibilities Supervises, organises, plans and controls all the activities of the sector connected with the general conditions of the debt collection of Vala

Name and address of employer Post and Telecommunication of Kosovo  
Dardania, No.number/ Prishtine / Republic of Kosovo

Type of business or sector Vala / Revenue Assurance

Dates February, 2015 - October, 2016

Occupation or position held **Team Leader of Internal Control**

Main activities and responsibilities Audits the flow of works of the other sectors of the department Revenue Assurance

Name and address of employer Post and Telecommunication of Kosovo  
Dardania, No.number/ Prishtine / Republic of Kosovo

Type of business or sector Vala / Revenue Assurance

Dates 27 August, 2010 - February 2015

Occupation or position held **Debt Collection Senior Officer**

Main activities and responsibilities Supervision and control of all activities of the sector connected with the general conditions of the debt collection of VALA

Name and address of employer Post and Telecommunication of Kosovo  
Dardania, No.number/ Prishtine / Republic of Kosovo

Type of business or sector Vala / Revenue Assurance

Dates 01 April, 2010 – 26 August, 2010

Occupation or position held **Debt Collection Officer**

Main activities and responsibilities Works on all activities toward the accomplishment of debt collecting process

Name and address of employer Post and Telecommunication of Kosovo  
Dardania, No.number/ Prishtine / Republic of Kosovo

Type of business or sector Vala / Revenue Assurance

Dates 01 September, 2009 – 31 March, 2010

Occupation or position held **Account Investigations Officer**

Main activities and responsibilities Equates the Cash in the sale points of company and bank reports daily, weekly and monthly

Name and address of employer Post and Telecommunication of Kosovo  
Dardania, No.number/ Prishtine / Republic of Kosovo

Type of business or sector Vala / Revenue Assurance

Dates 08 September, 2008 – 31 August, 2009

Occupation or position held **Cashier**

Main activities and responsibilities Faces directly with customers, fulfilling all demands of them linked with the products and services of company

Name and address of employer Post and Telecommunication of Kosovo  
Dardania, No.number/ Prishtine / Republic of Kosovo

Type of business or sector PTK/ Sale and distribution department

## Education and training

Dates Academic Year 2013/2014 - 27 April, 2021

Title of qualification awarded **Doctor of Science in Entrepreneurship and SMEs Management**

Principal subjects/occupational skills covered **Regional Joint Doctoral Programme in Entrepreneurship and SME Management for Western and Balkan Countries (DOCSMES)**

Name and type of organization providing education and training University St. Kliment Ohridski Bitola, University di Bologna, Universitat Autònoma de Barcelona, University of Nice, University of Dardania, University of Tirana, Agricultural University of Tirana and South East European University

Level in national or international classification PhD 180 credits.

Dates 30 November, 2020 - 10 December, 2020

Title of qualification awarded **Certificate**

Principal subjects/occupational skills covered **Basic Training - Higher Education Teaching**

Name and type of organization providing education and training Center for Teaching Excellence, UP

Level in national or international classification

Dates 27 September, 2019

Title of qualification awarded **Certificate of attendance**

Principal subjects/occupational skills covered **TAM: "Professional Development at HEIs in Kosovo"**

Name and type of organization providing education and training Erasmus +

Level in national or international classification

Dates 5-6 December, 2017

Title of qualification awarded **Certificate of attendance**

Principal subjects/occupational skills covered **"Workshop on Developing innovative student-centered learning methods at public universities in Kosovo with the design thinking methodology"**

Name and type of organization providing education and training HERAS Project and Wonderwerk

Level in national or international classification International

Dates 3-5 March 2015

Title of qualification awarded **Certificate of Training**

Principal subjects/occupational skills covered **Auditing risk management techniques to accelerate Revenue Assurance maturity - Advance training course and Application Training Workshop**

Name and type of organization providing education and training MAESTRACOM

Level in national or international classification International

Dates 15 July, 2014

Title of qualification awarded **Certificate of Completion**

Principal subjects/occupational skills covered **Accounting Technician**

Name and type of organization providing education and training Society of Certified Accountants and Auditors of Kosovo, Scaak

Level in national or international classification International

Dates 11 December, 2013

Title of qualification awarded **Certificate of Completion**

Principal subjects/occupational skills covered **Security Information Bases**

Name and type of organization providing education and training Training and Development Center - PTK

Level in national or international classification	
Dates	01 October, 2008 – 21 June, 2012
Title of qualification awarded	<b>Master of Business Administration - Management</b>
Principal subjects/occupational skills covered	<b>Management</b>
Name and type of organization providing education and training	South East European University – Faculty of Business and Economy Macedonia
Level in national or international classification	International
Dates	15 February, 2010
Title of qualification awarded	<b>Certificate of Completion</b>
Principal subjects/occupational skills covered	<b>Microsoft Certified Application Specialist for Office Excel 2007</b>
Name and type of organization providing education and training	Microsoft
Level in national or international classification	International
Dates	02 March, 2009
Title of qualification awarded	<b>Certificate of Completion</b>
Principal subjects/occupational skills covered	<b>Technology Information Fundamentals</b>
Name and type of organization providing education and training	Training and Development Center - PTK
Level in national or international classification	
Dates	01 September, 2005 – 27 September, 2008
Title of qualification awarded	<b>Bachelor of Management and Informatics</b>
Principal subjects/occupational skills covered	<b>Management and Informatics</b>

Name and type of organization providing education and training University of Prishtina – Faculty of Economy  
Prishtina / Republic of Kosovo

Level in national or international classification

Dates 06 November, 2007

Title of qualification awarded **Certificate of Completion**

Principal subjects/occupational skills covered **Training on Project Proposal Writing**

Name and type of organization providing education and training Youth Resource Hub University of Prishtina

Level in national or international classification

Dates 01 September, 2001 - 27 May, 2005

Title of qualification awarded **Diploma**

Principal subjects/occupational skills covered **Mathematical & Natural Degree**

Name and type of organization providing education and training Gymnasium “Frang Bardhi”  
Mitrovica / Republic of Kosova

Level in national or international classification

Dates 01 April, 2001 - 20 July, 2001

Title of qualification awarded **Certificate of Completion**

Principal subjects/occupational skills covered **Etic Education**  
**English Language**  
**Computer**

Name and type of organization providing education and training Center for Social Development

Level in national or international classification

Dates 01 September, 1993 – 01 May, 2001

Title of qualification awarded **Diploma**

Principal subjects/occupational skills covered

Name and type of organization providing education and training Primary School "Abdullah Shabani"  
Mitrovica / Republic of Kosova

Level in national or international classification

Dates 01 September, 1999 – 21 July, 2000

Title of qualification awarded **Certificate of Completion**

Principal subjects/occupational skills covered **English for Beginners**

Name and type of organization providing education and training House of Hope NGO  
Mitrovica / Republic of Kosova

Level in national or international classification

## Publications

Date 16-19 September, 2021, Istanbul, Turkey

Title **Comparative Analysis of the Interest Rates of Bank Loans for SMEs: Evidence from Kosovo and North Macedonia**

Type Research

Author PhD Filloreta Kunoviku Demiri, Besë Sadikaj PhD Candidate, PhD Qazim Tmava, PhD Ajtene Avdullahi

Published by International Conference on Global Competition and Innovation Management

Date October, 2021

Title **Growth strategies and their implementation in corporations - Case study Post and Telecommunication of Kosovo**

Type Monograph



Author PhD Filloreta Kunoviku Demiri  
Published by Lena  
  
Date 21 September, 2021  
Title **Analyzing the Variables that Influence Access to Bank Financing for SMEs in Kosovo and North Macedonia**  
Type Research  
Author PhD Filloreta Kunoviku Demiri, PhD Qazim Tmava, PhD Esat Durguti  
Published by Journal of Liberty and International Affairs (2021): 12-32

Date 27 June, 2021  
Title **Panel Estimating Effects of Macroeconomic Determinants on Inflation: Evidence of Western Balkan**  
Type Research  
Author PhD Esat Durguti, PhD Qazim Tmava, PhD Filloreta Kunoviku Demiri, PhD Enver Krasniqi  
Published by Journal of Liberty and International Affairs (2021): 12-32

Date 2020  
Title **DAF Determinants Affecting Economic Growth - Evidence for Western Balkans Countries**  
Type Research  
Author PhD Esat Durguti, Emine Gashi, Filloreta Kunoviku Demiri PhD Candidate, Milaim Mehmeti MSc  
Published by International Journal of Finance & Banking Studies, v9 n1 (2020): 36-46

Date Qershor 16-18, 2019, Katowice, Poland  
Title **Consumer Decision Making-A literature review**  
Type Research  
Author PhD Ajtene Avdullahi, PhD Vjosa Fejza Ademi, PhD Candidate Filloreta Kunoviku Demiri;  
Published by International Conference on Enhancing Consumer Awareness

Date 03 October, 2014

- Title ***"Innovation policies and entrepreneurship"- Special overview in the Republic of Kosovo***
- Type Research
- Author Filloreta Kunoviku Demiri and Kujtim Sh. Demiri
- Published by ISBN 978-9989-695-55-1 INTERNATIONAL CONFERENCE - SMEs development and innovation: Building competitive future of South-Eastern Europe
- Date 02 February, 2015
- Title ***Entrepreneurship, Innovation and Innovation Policy***
- Type Research
- Author Filloreta Kunoviku Demiri and Kujtim Sh. Demiri
- Published by Lambert Academic Publishing House, Germany
- Date 15 -16 June, 2015
- Title ***How to join EU while there are many differences of doing business in the same city?***
- Type Research
- Author Filloreta Kunoviku Demiri and Kujtim Sh. Demiri
- Published by 5th International Conference "Compliance of the standards in South-Eastern European countries with the harmonized standards of European Union"
- Date 15 -16 June, 2015
- Title ***Why there is no health insurance in the Republic of Kosovo?***
- Type Research
- Author Mybera Shala Mustafa and Filloreta Kunoviku Demiri
- Published by 5th International Conference "Compliance of the standards in South-Eastern European countries with the harmonized standards of European Union"
- Date August, 2015
- Title ***Why there is no health insurance in the Republic of Kosovo?***
- Type Research
- Author Mybera Shala Mustafa and Filloreta Kunoviku Demiri
- Published by "Academic Journal of Interdisciplinary studies", Vol 4, No 2 S1 (2015), MCSER Publishing; Rome-Italy; (Access this Journal online at [www.mcser.org](http://www.mcser.org)), Page, 156

Date August, 2015

Title **How to join EU while there are many differences of doing business in the same city?**

Type Research

Author Filloreta Kunoviku Demiri and Kujtim Sh. Demiri

Published by "Academic Journal of Interdisciplinary studies", Vol 4, No 2 S1 (2015), MCSER Publishing; Rome-Italy; (Access this Journal online at [www.mcser.org](http://www.mcser.org)), Page, 89

## Personal skills and competences

Mother tongue(s) **Albanian**

Other language(s) **English, Spanish, Serbian**

Self-assessment	Understanding		Speaking		Writing
	Listening	Reading	Spoken interaction	Spoken production	
<i>European level (*)</i>					
<b>English</b>	C1 Proficient user	C1 Proficient user	C1 Proficient user	C1 Proficient user	C1 Proficient user
<b>Spanish</b>	B2 Independent user	B2 Independent user	B2 Independent user	B2 Independent user	A1 Basic user
<b>Serbian</b>	B1 Independent user	B1 Independent user	B1 Independent user	B1 Independent user	A1 Basic user

(\*) *Common European Framework of Reference for Languages*

## Social & Other Skills

- Excellent communication;
- Leadership skills:
- Problem solving;
- Ability to work under stress individually or in a team;
- Fast learner;
- Very sustainable and confident person; etc...

## **Computer Skills**

- MS Office Word;
- MS Office Power Point;
- MS Office Excel;
- MS Office Access;
- MS Office Outlook;
- MS Office Publisher; etc...
- Scanning, Faxing, Printing, etc...